

YOUR PARTNERSHIPS

WITH WHOM DO YOU PARTNER?

In the space provided below, list three people with whom you work on a regular basis and try to identify the reasons why you work well with them.

WHOM DO YOU SEEK TO BE YOUR PARTNER ON A REGULAR BASIS?	WHAT TALENTS DOES THIS PERSON POSSESS THAT MAKE IT A VALUABLE PARTNERSHIP?
Example: <i>Mike</i>	<i>When it is time to start a new project, I always talk with Mike. I explain the project to him and he helps me put all the steps in the right order.</i>

WHY DO PEOPLE PARTNER WITH YOU?

Have you ever thought about why people seek you as a complementary partner? What do you contribute? What makes the partnership valuable to you and the team? In the space provided below, list up to three people (if they are from your team, that's all the better) who frequently seek to leverage your talents. Be as specific as possible in describing the talents they seek from you.

WHO FREQUENTLY SEEKS YOU AS A COMPLEMENTARY PARTNER?	FROM WHICH OF YOUR GREATEST TALENTS DOES THIS PERSON BENEFIT?
Example: <i>Julia</i>	<i>When Julia is getting ready to meet with a customer, she explains to me what she wants to accomplish and I help her prepare and organize the information that will best resonate with her client.</i>