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FACULTY APPOINTMENTS

Associate Professor, Department of Political Science and Law (by courtesy), Vanderbilt University. 2010-Present.

Associate Professor, Department of Political Science, The Ohio State University. 2008-2010.

Visiting Associate Professor of Managerial Economics and Decision Sciences, Kellogg School of Management, Northwestern University, Fall 2008; Fall 2014.

Assistant Professor, Department of Political Science, The Ohio State University. 2002-2008.

ADMINISTRATIVE APPOINTMENTS

Co-Director, Center for the Study of Democratic Institutions, Vanderbilt University. 2010-2014.

Director, SBS Undergraduate Public Policy Minor, The Ohio State University. 2007-2010.

EDUCATION

Ph.D. Business (Political Economics) Stanford University, 2001.

Dissertation: *Essays on Partisan Politics in Electoral and Legislative Arenas.*

Committee: David Baron, Morris Fiorina, Keith Krehbiel (Advisor)

M.A. in Political Science, Stanford University, 1999.

B.A. *Summa Cum Laude* in Political Science, University of Illinois, Urbana-Champaign, 1996.

B.A. *Summa Cum Laude* in Economics-History, University of Illinois, Urbana-Champaign, 1996.

RESEARCH AND TEACHING INTERESTS

American Political Institutions
Formal Theory and Quantitative Methods
Positive Political Economy
Legislative Politics
Bureaucracy and Regulatory Politics

BOOKS

Legislative Effectiveness in the United States Congress: The Lawmakers. (with Craig Volden.) 2014. New York: Cambridge University Press.

Winner of 2015 Richard F. Fenno, Jr. Prize for the best book in legislative studies. (Awarded by the Legislative Studies Section of the American Political Science Association.)

Winner of 2015 Gladys M. Kammerer Award for the best book on U.S. National Policy. (Awarded by the American Political Science Association.)

The Internet Economy: Access, Taxes, and Market Structure. 2000. Washington, D.C.: Brookings Institution Press. (Japanese Edition published in 2002.)

PEER-REVIEWED ARTICLES

“Incorporating Legislative Effectiveness into Nonmarket Strategy: The Case of Financial Services Reform and the Great Recession.” (with Craig Volden). Forthcoming. *Advances in Strategic Management*.

“A Theory of Competitive Partisan Lawmaking.” (with Keith Krehbiel and Adam Meirowitz). 2015. *Political Science Research and Methods*. 3(3): 423-448.

“Price Effects and the Commerce Clause: The Case of State Wine Shipping Laws.” (with Jerry Ellig). 2013. *Journal of Empirical Legal Studies*. 10 (2): 196-229.
(An earlier version of this manuscript was titled “Competitive Exclusion with Heterogeneous Sellers: The Case of State Wine Shipping Laws”, AAWE Working Paper # 90.)

“When are Women More Effective Lawmakers than Men?” (with Craig Volden and Dana Wittmer.) 2013. *American Journal of Political Science*. 57(2): 326-341.

“Breaking Gridlock: The Determinants of Health Policy Change in Congress.” (with Craig Volden). 2011. *Journal of Health Politics, Policy and Law*. 36 (2): 227-264

“The Politics of Investigations and Regulatory Enforcement by Independent Agents and Cabinet Appointees.” (with Kenneth W. Shotts). 2010. *Journal of Politics*. 72 (1): 209-226.

“Delegation and Positive-Sum Bureaucracies.” 2009. *Journal of Politics*. 71 (3): 998-1014.

“Gerrymanders and Theories of Law Making: A Study of Legislative Redistricting in Illinois.” (with Michael C. Herron). *Journal of Politics*. 2008. 70 (1): 151-167.

“The Legislative Median and Partisan Policy.” with (John R. Wright). 2008. *Journal of Theoretical Politics*. 20 (1): 5-29.

Erratum: *Journal of Theoretical Politics*. 2008. 20(4):527-528.

“The Politics of Wine: Trade Barriers, Interest Groups and the Commerce Clause.” (with Jerry Ellig). 2007. *Journal of Politics*. 69 (3): 859-875.

“Bargaining in Legislatures over Particularistic and Collective Goods.” (with Craig Volden). *American Political Science Review*. 2007. 101(1): 79-92.
Erratum: *American Political Science Review*. 2008. 102(3) 385-386.

“A Theory of Partisan Support and Entry Deterrence in Electoral Competition.” *Journal of Theoretical Politics*. 2006. 18(2): 123-158.

“Joe Cannon and the Minority Party: Tyranny or Bipartisanship?” (with Keith Krehbiel). *Legislative Studies Quarterly*. 2005. 30(4): 479-505.

“Investigating the Dynamics of Political Compromise.” *Journal of Theoretical Politics*. 2005. 17 (4): 497-514.

“Partisan Strategy and Support in State Legislative Elections: The Case of Illinois.” *American Politics Research*. 2005. 33 (3): 576-403.

“Contributions and Elections with Network Externalities.” (with Adam Meirowitz). *Economics and Politics*. 2005. 17 (1): 77-110.

“Tests of Vote-Buyer Theories of Coalition Formation in Legislatures.” *Political Research Quarterly*. 2004. 57 (3): 441-450.

“Market and Nonmarket Barriers to Internet Wine Sales: The Case of Virginia” (with Jerry Ellig). *Business and Politics*. 2004. 6 (2): Article 4.
(An earlier version of this paper was titled “How Many Bottles Make a Case Against Prohibition? Online Wine and Virginia’s Direct Shipment Ban”, Federal Trade Commission Bureau of Economics Working Paper # 258)

“Interstate Trade Barriers and Regulatory Competition: The Case of Virginia’s Direct Wine Shipping Ban” (with Jerry Ellig). *Journal of Private Enterprise*. 2004. 19 (2): 26-42.

“Joseph G. Cannon: Majoritarianism from Illinois.” (with Keith Krehbiel). *Legislative Studies Quarterly*. 2001. 26 (3): 357-89.

ARTICLES IN EDITED VOLUMES

“Entrepreneurial Politics, Policy Gridlock, and Legislative Effectiveness.” (with Craig Volden.) in Patashnik, Eric, and Jeffery A. Jenkins (eds.). *Congress and Policymaking in the 21st Century*. New York: Cambridge University Press. 2016.

“Legislative Effectiveness and Representation.” (with Craig Volden.) in Dodd, Lawrence C., and Bruce I. Oppenheimer. *Congress Reconsidered, 10th Ed.* Washington DC: CQ Press. 2012.

“Formal Approaches to the Study of Congress.” (with Craig Volden.) in Frances Lee and Eric Schickler eds., *Oxford Handbook on the American Congress*. New York: Oxford University Press. 2011.

“Taxation and the New Economy.” in Derek C. Jones ed., *New Economy Handbook*. (San Diego: Elsevier Science Academic Press). 2003.

EDITOR-SOLICITED ARTICLES

“Legislative Effectiveness and the 2014 Midterm Elections.” (with Craig Volden.) 2014. *Virginia Policy Review*. 7 (2): 12-18.

“Information and Political Institutions.” *Journal of Theoretical Politics*. 2013. 25 (3): 301-308.

“The Economics of Direct Wine Shipping” (with Jerry Ellig). *Journal of Law, Economics and Policy*. 2007. 3 (2): 255-274.

OTHER PUBLICATIONS

“Ohio’s Direct Shipping Law: New Regulations Still Discriminate, and Price Competition May Result.” (with Jerry Ellig). *Wines & Vines*. 2007. 88(12): 82.

“Uncorking E-Commerce: Update.” (with Jerry Ellig). *Regulation*. 2007. 30 (2): 6-7.

Economic Issues: Economic Perspectives on the Internet. 2000. Washington, D.C: Bureau of Economics, Federal Trade Commission.

BOOK REVIEWS

“Separation of Powers and Legislative Organization: The President, the Senate, and Political Parties in the Making of the House Rules,” book review (Gisela Sin, author). Forthcoming. *Party Politics*.

“From Demon to Darling: A Legal History of Wine in America,” book review (Richard Mendelson, author). 2011. *Journal of Wine Research*. 22 (1): 89-92

MANUSCRIPTS IN PREPARATION OR IN CIRCULATION

“Delegation and Bureaucratic Policymaking in the Presence of Binding Legal Constraints: Like a Good Neighbor, State Farm is There...” with John R. Wright.

“Government Standards, Activists, and the Prospects for Industry Self-Regulation.” with Craig Volden.

“Spatial Models of Legislative Effectiveness.” With Matthew P. Hitt and Craig Volden.

“Women’s Issues and Their Fates in Congress.” with Craig Volden and Dana E. Wittmer.

CASE STUDIES

Internet Taxation. (with David P. Baron, 2000. Published in David P. Baron. 2013. *Business and Its Environment*, 7th ed. New York: Prentice Hall, 214-218).

Tobacco Politics. (with Keith Krehbiel, 1998. Published in David P. Baron. 2013. *Business and Its Environment*, 7th ed. New York: Prentice Hall, 157-158).

Whirlpool and Energy Efficiency Standards (A): Regulation and Politics. (with Keith Krehbiel, 1998. Published in David P. Baron. 2003. *Business and Its Environment*, 4th ed. New York: Prentice Hall, 470-74).

Whirlpool and Energy Efficiency Standards (B): Rulemaking 1996. (with Keith Krehbiel, 1998. Published in David P. Baron. 2003. *Business and Its Environment*, 4th ed. New York: Prentice Hall, 337-39).

Whirlpool and Energy Efficiency Standards (C): Decisions and Outcomes. (with Keith Krehbiel, 1998).

TEACHING EXPERIENCE

Vanderbilt University

Building a Better Congress, *Undergraduate Research Seminar*
Business and Public Policy, *Undergraduate Course*
Politics of Public Policy, *Undergraduate Course*
Political Strategy and Game Theory, *Undergraduate/Graduate Course*
Game Theory and Politics, *Graduate Seminar*
Studies in American Politics. *Graduate Seminar*
Political and Legal Environment of Business, *Law School Elective*

Kellogg School of Management, Northwestern University

Strategic Management in Nonmarket Environments, *MBA Elective*
Values and Crisis Decision Making, *MBA Core Course*

The Ohio State University

American Politics and Policy-Making. *Undergraduate Course*
Business and Public Policy. *Undergraduate Course*
Capstone Course for Public Policy Minor. *Undergraduate Course*
Game Theory and Politics. *Graduate Course*
Graduate Seminar in American Politics. *Graduate Seminar*
Introduction to American Government. *Undergraduate Course*
Math Workshop for Political Science. *Graduate Course*
Political Strategy, Public Policy, and the Private Sector. *Undergraduate Course, Honors Course*
Readings on the Policy Process (Graduate Bureaucracy). *Graduate Seminar*
Regulation, Rulemaking and Lawmaking by Other Means. *Undergraduate Honors Course*

Stanford University

Business and Public Policy. *Undergraduate Course, Acting Instructor*
Management in the Nonmarket Environment. *MBA Core Course, Teaching Assistant*

OTHER WORK EXPERIENCE

Visiting Scholar, Bureau of Economics, U.S. Federal Trade Commission. July 2001-August 2002.

Economic Research Analyst, U.S. Federal Trade Commission. June 1999-January 2000.

HONORS AND AWARDS

- The Hewlett Foundation, Madison Initiative. \$200,000 Grant to Support the *Legislative Effectiveness Project*, 2016.
- Richard F. Fenno, Jr. Prize for the best book in legislative studies (*Legislative Effectiveness in the United States Congress: The Lawmakers*). Awarded by the Legislative Studies Section of the American Political Science Association. 2015.
- Gladys M. Kammerer Award for the best book on U.S. National Policy (*Legislative Effectiveness in the United States Congress: The Lawmakers*). Awarded by the American Political Science Association. 2015.
- Visiting Scholar, Center for Policy Entrepreneurship, Harris School of Public Policy, University of Chicago. 2015.
- “Super-Reviewer” for the *American Journal of Political Science*. 2015.
- Finalist (for the Legislative Effectiveness Project), 2015 Brown Democracy Medal. (Awarded by the Frank McCourtney Institute for Democracy, Pennsylvania State University.)
- Jeffrey Nordhaus Award for Excellence in Undergraduate Teaching. (Award recognizes faculty in the College of Arts and Sciences at Vanderbilt University who have excelled in undergraduate teaching.) 2014.
- Sophonisba Breckinridge Award for best paper delivered on women and politics at Annual Meetings of the Midwest Political Science Association (for "Women's Issues and Their Fates in Congress", co-authored with Craig Volden and Dana Wittmer, delivered in 2013). 2014.
- Visiting Scholar, Hoover Institution, Stanford University. May 2012.
- Southern Political Science Association Artinian Travel Award, 2005.
- The Ohio State University Honors and Scholars grant to develop honors course on Political Strategy, Public Policy, and the Private Sector (with Craig Volden), 2005.
- The Ohio State University College of Social and Behavioral Sciences Seed Grant; “Political Change and Private Sector Responsiveness: the Federal Trade Commission and Antitrust Politics”, 2002.
- University Honors, University of Illinois, 1996.
- Phi Beta Kappa, Elected 1996.
- Charles Merriam Fellowship for Outstanding Senior in Political Science, University of Illinois, 1995.

CONFERENCE PARTICIPATION

- Conference on Empirical Rulemaking, University of Wisconsin-Madison: Invited Participant 2015.
- Political Institutions and Economic Policy Conference, Harvard University: Invited Participant 2014.
- Center for New Institutional Social Sciences Conference on Executive Politics, Washington University (St. Louis): Invited Participant 2014.
- Leadership in American Politics Conference, Batten School of Leadership & Public Policy, University of Virginia: Invited Participant 2014.
- 2nd International Conference on Political Economy of Political Institutions, Academia Sinica: Invited Participant 2014.
- Strategy and the Business Environment Conference, McCombs School of Business, University of Texas-Austin: Invited participant 2013.
- University of Illinois Political Science Alumni Conference: Invited Participant 2012.
- Strategy and the Business Environment Conference, Stanford University Graduate School of Business: Invited participant 2012.
- Annual Conference on Institutions and Lawmaking, Emory University: Invited participant 2011.
- Conference on Legislative Elections, Process, and Policy: The Influence of Bicameralism, Vanderbilt University: Invited participant 2009.

Empirical Implications of Theoretical Models, Washington University (St. Louis): Guest Instructor 2009, 2010.

History of Congress Conference, The George Washington University: Invited participant 2008.

PSPE Conference of Developing Democratic Institutions, London School of Economics: Invited participant 2008.

Strategy and the Business Environment/Industry Self Regulation Conference, Fuqua School of Management, Duke University: Invited participant 2008

History of Congress Conference, Princeton University: Invited participant 2007.

W. Allen Wallis Institute Annual Conference on Political Economy, University of Rochester: Invited Participant 2006, 2008.

Symposium on Anticompetitive Barriers to E-Commerce, Mercatus Center at George Mason University: Invited participant 2006.

Business and its Social Environment Conference, Kellogg School of Management, Northwestern University: Invited participant 2005.

Congress and History Workshop, Washington University (St. Louis): Invited participant 2005.

American Political Science Association. Panel participant and/or discussant/chair: 1999-2005, 2007-14.

Midwest Political Science Association. Panel participant and/or discussant/chair: 1998-2001, 2003-2008, 2010-14.

Public Choice Society: Panel participant. 1999.

Southern Political Science Association. Panel participant: 2005, 2007, 2016.

Merriam Lab for Analytic Political Research, University of Illinois: Invited participant: 1999

Stanford University History of Congress Conference, Stanford University: Invited participant: 1999.

Haas School of Business Conference on the Positive Political Theory of Business Strategy, Marshall CA: Invited participant: 1998.

INVITED PRESENTATIONS

Emory University (2015), University of Chicago-Harris School (2015, 2012, 2008), University of Pittsburgh (2014), Yale University (2013, 2000), University of North Carolina, Chapel-Hill (2013, 1999), London School of Economics and Political Science (2013), University of Warwick (2013), University of Illinois Law School (2012), Cal Tech (2012), University of Georgia (2011), Vanderbilt University Law School (2011), University of Virginia (2009), Vanderbilt University (2009), Georgetown University (2009), Northwestern University (2008), , Columbia University (2008), University of Wisconsin (2008), Northwestern University—MEDS (2008), University of California-Davis (2007, 2000), University of Minnesota (2007), Duke University (2007), Princeton University (2007), New York University (2006), Dartmouth College (2005), Stanford University GSB (2005), The George Washington University (2004), University of Illinois, Urbana-Champaign (2000), Michigan State University (2000), The Ohio State University (2000), University of Rochester (2000).

REFEREE

American Journal of Political Science; American Political Science Review; American Politics Research; British Journal of Political Science; Business and Politics; Cambridge University Press; Canadian Journal of Political Science; Congress and the Presidency; Economics and Politics; Economics of Governance; Environmental Politics; Games and Economic Behavior; Governance; International Journal of Wine Business Research; Journal of Economic Behavior and Organization; Journal of Economics and Management Strategy; Journal of Law and Economics; Journal of Law, Economics, and Organization; Journal of Legislative Studies; Journal of Politics; Journal of Public Economics; Journal of Public Policy; Journal of Regulatory Economics; Journal of Theoretical

Politics; Journal of Women, Politics & Policy; Legislative Studies Quarterly; National Science Foundation; New Media and Society; Political Research Quarterly; Public Choice; Public Opinion Quarterly; Publius; Quarterly Journal of Political Science; Regulation and Governance; Review of Economic Design; Social Science Quarterly; State Politics and Policy Quarterly; University of Chicago Press; W.W. Norton.

EDITORIAL BOARDS

American Journal of Political Science (2014-present).

American Politics Research (2012-2016).

Journal of Politics (2015-present).

Journal of Theoretical Politics (2011-present).

Legislative Studies Quarterly (2013-present).

EDITORSHIP

Journal of Theoretical Politics. Guest editor of a special issue entitled “Information and Political Institutions.” 2013. 25 (3).

OTHER PROFESSIONAL SERVICE

Positive Political Theory Section Head, SPSA Meetings (2016).

Member, Neal Tate Award Committee for Best Paper on Judicial Politics, Southern Political Science Association (2014-2015).

Member, Herbert Simon Award Committee, Midwest Public Administration Caucus (2014-2015).

Hahn-Sigelman Prize Committee Member, *American Politics Research* (2014).

Member, Leonard White Award Committee, American Political Science Association (2013-2014).

Chair, Carl Albert Dissertation Award Committee, Legislative Studies Section (2010-2011).

Formal Theory Section Head, APSA Meetings (2012).

Elinor Ostrom Prize Committee Member, *Journal of Theoretical Politics* (2011-2012).

DEPARTMENT AND UNIVERSITY SERVICE

Vanderbilt University

Member, Admissions Committee, College of Arts and Science (2015-2016)

Graduate Student Placement Director, Political Science Department (2014-Present)

Member, Healthcare Solutions Steering Committee, University Strategic Planning Process Committee (2013)

Member, Political Science Department Committee on Graduate Studies (2010-2011)

Member, Political Science Department Priorities Committee (2010-2011)

Member, Political Science Department Faculty Search Committee (2011-2012), (2013-2014), (2015-2016)

Member, Vanderbilt University Center for Teaching Advisory Board (2011-2014)

The Ohio State University

Member, SBS Behavioral Decision-Making Coordinating Committee (2006-2010)

Member, Committee on Graduate Studies (2004-2006)

Fellow, Center for Interdisciplinary Law and Policy Studies (2004-2010)

Affiliated Faculty Member, John Glenn Institute (2003-2010)

Co-Organizer, American Political Institutions Reading Group (2003-2010)

Co-Organizer, Colloquium on Positive Political Economy (2003-2010)
Member, Committee on Graduate Student Admissions (2002-2004, 2007-2008)

PROFESSIONAL AFFILIATIONS

American Political Science Association, Midwest Political Science Association, Southern Political Science Association