

# ROBERT G. HAMMOND

*Curriculum Vitae*, October 2007

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Department of Economics  
Vanderbilt University  
VU Station B #351819  
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Nashville, TN 37235

## EDUCATION

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Vanderbilt University, Ph.D. in Economics, expected May 2008.

“Three Essays on Auctions and Posted-Price Selling” (Advisor: Tong Li, (615) 322-3582, [tong.li@vanderbilt.edu](mailto:tong.li@vanderbilt.edu))

Vanderbilt University, M.A. in Economics, May 2006

Clemson University, B.A. in Economics and Political Science, *cum laude*, 2002

## RESEARCH FIELDS

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Primary: Industrial Organization, Econometrics

Secondary: Experimental Economics, Economic History

## PAPERS

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“A Structural Model of Competing Sellers: Auctions and Posted Prices,” Job-Market Paper. October 2007.

“Comparing Revenues from Auctions and Posted Prices,” June 2007, under review, *Journal of Industrial Economics*.

“An Experimental Investigation of Pricing in Auction and Posted-Price Markets,” in progress.

“An Economic Analysis of Prize Courts: The Royal Navy During the Napoleonic Wars” (with Daniel K. Benjamin), in progress.

“Pricing the Flagships: The Political Economy of Tuition Setting at Public Research Universities” (with Michael K. McLendon and James C. Hearn), February 2007.

## HONORS AND FELLOWSHIPS

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Vanderbilt University, College of Arts and Science, Summer Research Award, 2007

Household International Best Research Paper Award, “Comparing Revenues from Auctions and Posted Prices,” Vanderbilt University, 2006

## TEACHING EXPERIENCE

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Instructor, Department of Economics, Vanderbilt University, 2006-2007

Course Taught (Sole Instructor): Statistics for Economics, Fall 2006 & Spring 2007

Teaching Assistant, Department of Economics, Vanderbilt University, 2003-2006, 2007-present

## CONFERENCE PRESENTATIONS

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“A Structural Model of Competing Sellers: Auctions and Posted Prices”

Southern Economics Association Annual Meetings, November 2007 (planned)

“Comparing Revenues from Auctions and Posted Prices”

International Industrial Organization Conference, April 2007

Southern Economics Association Annual Meetings, November 2006