

TRISH KELLY

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Federal Programs / LEA Support and
Improvement
Tennessee Department of Education
Andrew Johnson Tower, 5th Floor
Nashville, TN 37243

EDUCATION

1994 Ph. D., University of Massachusetts-Amherst; Economics
1981 B.S., Highest Distinction, Babson College, Babson Park, MA; Management

EMPLOYMENT

Spring 2008 - Data Manager/Director, Data and Research, Federal Programs /
LEA Support and Improvement, Tennessee Dept. of Education, Nashville, TN
Duties: Data collection, data quality, research and federal reporting associated
with NCLB/ESEA requirements

Fall 2002 - Senior Lecturer, Vanderbilt University, Nashville, TN
Spring 2008 Courses: Analyzing Organizational Effectiveness, Leadership
& Change in International Organizations, Organizational Theory,
Policy Analysis Methods

Fall 1995 - Assistant/Associate Professor, Quinnipiac University, Hamden, CT
Spring 2002 Courses: Intermediate Macroeconomics, Intermediate
Microeconomics, Introduction to Latin American Studies (co-taught
with professors from the Spanish and Political Science Departments),
Managerial Economics, Money & Banking, Principles of
Macroeconomics, Principles of Microeconomics, Senior Economics
Seminar

Spring 1995 Visiting Lecturer, University of Massachusetts, Amherst, MA
Courses: International Finance

Fall 1993 - Instructor, Mount Holyoke College, South Hadley, MA
Fall 1994 Courses: Intermediate Macroeconomics, Money & Banking,
Principles of Macroeconomics, Macroeconomics Seminar

Spring 1993 Instructor, Williams College, Williamstown, MA
Courses: Principles of Economics

Spring 1985 - Lobbyist, Meredith & Associates, Boston, MA
Dec. 1992 Duties: Lobbied on behalf of human service and legal aid clients at
the Massachusetts state legislature, trained clients how to 'lobby on a
shoestring' and coordinated advocacy network activities

January 1984 - Senior Research Analyst, Intergovernmental Relations, City of Boston,
Spring 1985 Boston, MA
Duties: Researched and tracked issues affecting the city's interests at
the Massachusetts state legislature and assisted lobbying efforts

Spring 1983 - Voter Identification Coordinator, Ray Flynn Mayoral Campaign, Boston, MA
Dec. 1983 Duties: Coordinated training, calling and other phone bank activities

Spring 1981 - Canvasser, Massachusetts Fair Share, Boston, MA
Spring 1983 Duties: Door-to-door fundraising and advocacy on utility,
environmental, tax and related issues

PUBLICATIONS

Trish Kelly, "Is the WTO a Threat to the Environment, Public Health and Sovereignty?"

Challenge, Vol. 51, No. 5, September 2008: 84-102

Trish Kelly, *The Impact of the WTO: The Environment, Public Health and Sovereignty*, Edward Elgar (2007)

Trish Kelly, "Why Are Developing Countries Still Negotiating? The WTO's Successes in the Doha Round," *Challenge*, Vol. 48, No. 3, May-June 2005: 109-24

Martin Gosman, Trish Kelly, Terry Warfield and Per Olsson, "The Profitability and Pricing of Major Customers," *Review of Accounting Studies* 9 (1), 2004: 117-39

Martin Gosman and Trish Kelly, "Working Capital Efficiencies Resulting from Large Retailers' Power," *Commercial Lending Review*, Vol. 18, No. 2, March 2003: 25-31

Trish Kelly, "The WTO, the Environment and Health and Safety Standards," *The World Economy*, Vol. 26, No. 2, February 2003: 131-51

Trish Kelly and Meenakshi Rishi, "An Empirical Study of the Spin-Off Effects of Military Spending," *Defence and Peace Economics*, Vol. 14, No. 1, 2003

Martin L. Gosman and Trish Kelly, "Big Customers and Their Suppliers: A Case Examining Business Relationships and Their Financial Effects," *Issues in Accounting Education*, Vol. 17, No. 1, 2002: 41-56

Trish Kelly and Martin L. Gosman, "Increased Buyer Concentration and Its Effects on Profitability in the Manufacturing Sector," *The Review of Industrial Organization*, Vol. 17, No. 1, August 2000: 41-59

Martin L. Gosman and Trish Kelly, "Growth in Major Customers: Implications for Lenders," *Commercial Lending Review*, Winter 1999-2000: 51-60

Trish Kelly, "Ability and Willingness to Pay in the Age of Pax Britannica, 1890-1914," *Explorations in Economic History*, 35, 1998: 31-58

James Crotty, Gerald Epstein and Trish Kelly, "Multinational Corporations in the Neo-Liberal Regime," in *Globalization and Progressive Economic Policy*, United Kingdom: Cambridge University Press, 1998

James Crotty, Gerald Epstein and Trish Kelly, "Multinational Corporations, Capital Mobility and the Global Neo-Liberal Regime: Effects on Northern Workers and on Growth Prospects in the Developing World," *Seoul Journal of Economics*, Vol. 10, No. 4, Winter 1997: 297-340

Trish Kelly, "Public Expenditures and Growth," *The Journal of Development Studies*, Vol. 34, No.1, October 1997: 60-84

Trish Kelly, "Public Investment and Growth: Testing the Non-Linearity Hypothesis," *International Review of Applied Economics*, Vol. 11, No. 2, Spring 1997: 249-62

Gerald Epstein, James Crotty and Trish Kelly, "Winners and Losers in the Global Economics Game," *Current History*, November 1996: 377-81

**CONFERENCES/
PRESENTATIONS**

"TELL Teaching and Learning Condition Survey: Learning a Snapshot Process" and "Title I Pre-K," Federal Programs Director Conference, Tennessee Department of Education, Franklin, Tennessee, October 2011

“Federal Programs Data: Homeless and Public School Choice,” Attendance Conference, Tennessee Department of Education, Murfreesboro, Tennessee, October 2011

“PASS: Putnam’s Alternative Salary Schedule” (co-presenter), LEAD Conference, Tennessee Department of Education, Nashville, Tennessee, September 2011

“Federal Programs Reporting,” Attendance Conference, Tennessee Department of Education, Murfreesboro, Tennessee, April 2011

“Data Update” and “Data Developments: Identifying Homeless Students, Best Practices from Warren County” (co-presenter), Federal Programs Director Conference, Tennessee Department of Education, Nashville, Tennessee, October 2010

“Federal Programs EIS Data: SY 2010-11 Changes,” Attendance Conference, Tennessee Department of Education, Murfreesboro, Tennessee, October 2010

“Federal Programs EIS Data,” LEAD Conference, Tennessee Department of Education, Nashville, Tennessee, September, 2010

“Federal Programs EIS Data,” Attendance Conference, Tennessee Department of Education, Murfreesboro, Tennessee, April 2010

“Title IIA Accountability: State of Play,” Federal Programs Director Conference, Tennessee Department of Education, Murfreesboro, Tennessee, October 2009

“English Language Learner and Migrant Data Requirements,” Attendance Conference, Tennessee Department of Education, Franklin, Tennessee, April 2009

“National Presto Industries: A Case Examining the Interrelationship of Operating Strategy, Governance Practices and Financial Performance,” North American Case Research Association Annual Meeting, Banff, Canada, October 2002

“The WTO, the Environment and Health & Safety Standards,” Northeast Universities Development Conference, Boston University, Boston, MA, September 2001

“Big Customers and Their Suppliers: Case and Teaching Note,” The Faculty of Economics, University of Ljubljana, Slovenia, January 2001

“Spin-Off Effects of Military Expenditures During the 1980s,” Northeast Universities Development Conference, Cornell University, Ithaca, NY, October 2000

“Spin-Off Effects of Military Expenditures During the 1980s,” Midwest Economic Association Annual Meeting, Chicago, IL, March 2000

“Increased Buyer Concentration and Its Effects on Profitability in the Manufacturing Sector,” Eastern Economic Association, Boston, MA, March 1999

“The Effects of British Investment on Latin American Debt Repayment and Export Expansion Before World War I,” History and Development Workshop, Economics Department, Yale University, New Haven, CT, April 1999

“The Effects of British Investment on Latin American Debt Repayment and Export Expansion Before World War I,” Northeast Universities Development Conference, Yale University, New Haven, CT, October 1998

“Foreign, Capital, Saving, Investment and Economic Growth,” Midwest Economic Association Annual Meeting, Chicago, IL, March 1998

“Multinational Corporations and Technological Change: Global Stagnation, Inequality and Unemployment,” Northeast Universities Economic Development Conference, Boston University, Boston, MA, November 1996

“Ability and Willingness to Pay in the Age of Pax Britannica, 1890-1914,” Eastern Economic Association Annual Meeting, Boston, MA, March 1996

“Public Expenditures and Growth during the 1980s,” Northeast Universities Economic Development Conference, Harvard University, Cambridge, MA, November 1995

“Multinational Corporations and Technological Change: Global Stagnation, Inequality and Unemployment,” Economic Policy Institute, Globalization and Progressive Economic Policy Conference, Washington, D.C., October 1995 and June 1996

LANGUAGES

Spanish (Intermediate-level—participation in language programs in Costa Rica (2000) and Guatemala (2001) and a ‘field school’ in Ecuador (2003))

REFERENCES

Janet Eyler, Professor, Leadership Policy and Organizations, Vanderbilt University, Nashville, TN, janet.s.eyler@vanderbilt.edu (615) 322-8522

Martin Gosman, Professor, Accounting Department, Quinnipiac University, Hamden, CT, Martin. Gosman@Quinnipiac.edu (203) 253-8755

Marnie Huff, Margaret Huff Mediation, Nashville, TN, marniehuff@bellsouth.net (615) 812-5557